



Financial Statements

FarmWorks Investment Co-operative Limited

December 31, 2022

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# Independent Practitioner's Review Engagement Report

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To the Shareholders of  
FarmWorks Investment Co-operative Limited

We have reviewed the accompanying financial statements of FarmWorks Investment Co-operative Limited that comprise the balance sheet as at December 31, 2022, and the statements of income and retained earnings and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## **Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for private enterprises, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## **Practitioner's responsibility**

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

## **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of FarmWorks Investment Co-operative Limited as at December 31, 2022, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for private enterprises.

Kentville, Canada  
April 27, 2023



Chartered Professional Accountants

# FarmWorks Investment Co-operative Limited

## Statements of Income and Retained Earnings

Year ended December 31	2022	2021
<b>Revenue</b>		
Interest income	\$ 207,721	\$ 160,092
Miscellaneous	1,495	1,218
Loan losses recovered	<u>1,396</u>	<u>672</u>
	<u>210,612</u>	<u>161,982</u>
<b>Expenses</b>		
Administrative fees	13,989	12,011
Board expense	3,561	2,743
Client related expense	95,545	119,973
General advertising expense	18,868	2,098
Office expense	9,640	8,948
Professional fees	17,486	14,243
Share offering and promotion	1,056	3,095
Wage expense	<u>8,222</u>	<u>-</u>
	<u>168,367</u>	<u>163,111</u>
Income (loss) before income taxes	42,245	(1,129)
Income taxes (Note 3)	<u>7,788</u>	<u>3,869</u>
Net income (loss)	<u>\$ 34,457</u>	<u>\$ (4,998)</u>
<hr style="border: 1px solid black;"/>		
Retained earnings, beginning of year	\$ 5,745	\$ 10,743
Net income (loss)	<u>34,457</u>	<u>(4,998)</u>
Retained earnings, end of year	<u>\$ 40,202</u>	<u>\$ 5,745</u>

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# FarmWorks Investment Co-operative Limited

## Balance Sheet

December 31

2022

2021

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### Assets

#### Current

Cash and cash equivalents	\$ 234,907	\$ 445,625
Other accounts receivable	275	-
Income taxes recoverable	-	218
Loans receivable - current portion (Note 4)	<u>908,042</u>	<u>721,888</u>
	1,143,224	1,167,731
Loans receivable (Note 4)	<u>3,308,366</u>	<u>2,691,897</u>
	<u>\$ 4,451,590</u>	<u>\$ 3,859,628</u>

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### Liabilities

#### Current

Payables and accruals	\$ 932	\$ 3,683
Employee deductions payable	633	-
Deposits	12,000	-
Income taxes payable	<u>12,323</u>	<u>-</u>
	<u>25,888</u>	<u>3,683</u>

### Shareholders' equity

Share capital (Note 5)	4,385,500	3,850,200
Retained earnings	<u>40,202</u>	<u>5,745</u>
	<u>4,425,702</u>	<u>3,855,945</u>
	<u>\$ 4,451,590</u>	<u>\$ 3,859,628</u>

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On behalf of the board

\_\_\_\_\_ Director

\_\_\_\_\_ Director

# FarmWorks Investment Co-operative Limited

## Statement of Cash Flows

Year ended December 31

2022

2021

Increase (decrease) in cash and cash equivalents

### Operating

Net income (loss)	\$ 34,457	\$ (4,998)
Items not affecting cash		
Provision for doubtful accounts	23,121	17,017
Write-down of loans receivable	<u>64,703</u>	<u>96,692</u>
	<b>122,281</b>	108,711
Change in non-cash working capital items		
Other accounts receivable	(275)	66
Income taxes	12,541	(5,127)
Payables and accruals	(2,752)	(886)
Employee deductions payable	633	-
Deposits	<u>12,000</u>	<u>-</u>
	<b>144,428</b>	102,764

### Financing

Redemption of share capital	(87,500)	(56,700)
Issuance of share capital	<u>622,800</u>	<u>763,900</u>
	<b>535,300</b>	707,200

### Investing

Issue of loans receivable	(1,666,000)	(1,373,300)
Collection of loans receivable	<u>775,554</u>	<u>686,983</u>
	<b>(890,446)</b>	(686,317)

(Decrease) increase in cash and cash equivalents

(210,718)      123,647

Cash and cash equivalents

Beginning of year

445,625      321,978

End of year

**\$ 234,907**      **\$ 445,625**

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# FarmWorks Investment Co-operative Limited

## Notes to the Financial Statements

December 31, 2022

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### 1. Nature of operations

FarmWorks Investment Co-operative Limited (the "Co-operative") was incorporated on May 17, 2011, under the laws of Nova Scotia. The co-operative is a Community Investment Fund (CEDIF) and is owned by individual investors in Nova Scotia. The co-operative promotes and provides strategic and responsible community investment in food production, distribution and preparation in order to increase access to a sustainable local food supply for all Nova Scotians. The address of the organization is 70 Eden Row, Wolfville, NS, B4P 2R2. The financial statements are presented in the local currency (CAD).

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### 2. Significant accounting policies

The financial statements have been prepared in accordance with Part II of the CPA Canada Handbook - Canadian accounting standards for private enterprises.

#### Revenue recognition

Interest revenue is recognised on a time proportional basis over the term of the outstanding loans at a market rate of interest.

#### Cash and cash equivalents

Cash and cash equivalents include cash on hand, demand deposits, deposits held on call with banks, other short-term highly liquid investments which are readily convertible to known amounts of cash and bank overdrafts. The co-operative considers securities with original maturities of three months or less to be readily convertible to known amounts of cash.

#### Financial instruments

The co-operative considers any contract creating a financial asset, liability or equity instrument as a financial instrument, except in certain limited circumstances. The co-operative accounts for the following as financial instruments:

- cash and cash equivalents
- trade and other receivables
- loans receivable
- trade and other payables

A financial asset or liability is recognized when the co-operative becomes party to contractual provisions of the instrument.

Financial assets or liabilities obtained in arm's length transactions are initially measured at their fair value. At the balance sheet date the financial assets and liabilities are stated at their fair value unless the market interest rate is material different from the contracted rate, at which case they are measured on an amortized cost basis.

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# FarmWorks Investment Co-operative Limited

## Notes to the Financial Statements

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December 31, 2022

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### 2. Significant accounting policies (continued)

#### Financial instruments (continued)

Financial assets and financial liabilities are subsequently measured according to the following methods:

Financial instrument	Subsequent measurement
Cash and cash equivalents	Amortized cost
Receivables	Amortized cost
Loans receivable	Amortized cost
Payables and accruals	Amortized cost

The co-operative removes financial liabilities, or a portion of, when the obligation is discharged, cancelled or expires.

Financial assets measured at amortized cost are tested for impairment when there are indicators of possible impairment. When a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset or group of assets, a write-down is recognized in net income. The write down reflects the difference between the carrying amount and the higher of:

- the present value of the cash flows expected to be generated by the asset or group of assets;
- the amount that could be realized by selling the assets or group of assets; and
- the net realizable value of any collateral held to secure repayment of the assets or group of assets.

When the events occurring after the impairment confirm that a reversal is necessary, the reversal is recognized in net income up to the amount of the previously recognized impairment.

#### Use of estimates

Management reviews the carrying amounts of items in the financial statements at each balance sheet date to assess the need for revisions. Many items in the preparation of these financial statements require management's best estimate based on assumptions that reflect the most probable set of economic conditions and planned courses of action.

These estimates are reviewed periodically and adjustments are made to net income as appropriate in the year they become known.

Significant items subject to management estimates include the allowance for loan impairment on the loans receivable. Management has reviewed the loan portfolio in detail and identified specific loans that were known to be uncollectible or for which significant doubt exists. Additionally a general provision has been recorded for other loans that may become impaired. An allowance for loan impairment of \$119,655 (2021 - \$96,534) is included in Note 4. Bad debts written off during the year and any adjustment to the allowance for loan impairment is included in the Statement of Income and amounted to \$87,824 (2021 - \$113,709).



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# FarmWorks Investment Co-operative Limited

## Notes to the Financial Statements

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December 31, 2022

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### 2. Significant accounting policies (continued)

#### Income taxes

The co-operative has elected to account for income taxes using the taxes payable method. The taxes payable and provision for income taxes are based on the corporate income tax returns filed. There is no adjustment for income taxes related to temporary differences and no recognition of the benefit of income tax losses carried forward.

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### 3. Income taxes

The provision for income taxes recorded in the financial statements differs from the amount which would be obtained by applying the statutory income tax rate of 29% (2021 - 29%) to the income (loss) for the years as follows:

	<u>2022</u>	<u>2021</u>
Income (loss) for the year before income taxes	<u>\$ 42,245</u>	<u>\$ (1,129)</u>
Anticipated income tax (recovery)	<u>\$ 12,251</u>	<u>\$ (327)</u>
Tax effect of the following:		
Prior year reassessments	-	4,087
Non-deductible expenses	72	109
Adjustment related to refund of prior year tax reassessments	<u>(4,535)</u>	<u>-</u>
Income tax expense	<u>\$ 7,788</u>	<u>\$ 3,869</u>

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### 4. Loans receivable

	<u>2022</u>	<u>2021</u>
Total loans outstanding	<u>\$ 4,336,063</u>	<u>\$ 3,510,319</u>
Allowance for loan impairment	<u>(119,655)</u>	<u>(96,534)</u>
	<u>4,216,408</u>	<u>3,413,785</u>
Less current portion	<u>908,042</u>	<u>721,888</u>
	<u>\$ 3,308,366</u>	<u>\$ 2,691,897</u>

Loans receivable are unsecured.

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# FarmWorks Investment Co-operative Limited

## Notes to the Financial Statements

December 31, 2022

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#### 4. Loans receivable (continued)

Estimated principal repayments are as follows:

2023	\$ 908,042
2024	874,532
2025	844,783
2026	692,952
2027	453,667

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#### 5. Share capital

##### Authorized

The co-operative is authorized to issue an unlimited number of voting common shares with a par value of \$100 each.

##### Issued

	<u>2022</u>	<u>2021</u>
43,855 common shares (2021 - 38,502)	<u>\$ 4,385,500</u>	<u>\$ 3,850,200</u>

During the year, 6,228 shares were issued for \$622,800 and 875 shares were redeemed for \$87,500.

As of the end of the year there is \$12,000 in deposits payable related to shares not yet issued.

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#### 6. Related party transactions

During the year, \$6,000 was paid to a director for home office expenses.

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# FarmWorks Investment Co-operative Limited

## Notes to the Financial Statements

December 31, 2022

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### 7. Financial Instrument Risk Assessment - Credit Risk

Exposure to credit risk relating to financial assets arises from the potential of loan recipients to not making payments as specified under the terms of their lending agreement which could lead to a financial loss to the co-operative. Although the loans are unsecured, the credit risk is managed through a stringent loan application process and regular monitoring and follow up on all issued loans. The co-operative has no significant concentration risk with respect to any single party. The change in exposure from the prior year is shown as follows:

	<u>2022</u>	<u>2021</u>
Loans as a percentage of Total Amount Outstanding Loans		
Loans less than \$50,000	29	40
Loans from \$50,000 - \$100,000	28	22
Loans greater than \$100,000	<u>43</u>	<u>38</u>
Total loans receivable	<u>100</u>	<u>100</u>
Loans as a percentage of the number of clients		
Loans less than \$50,000	69	79
Loans from \$50,000 - \$100,000	19	11
Loans greater than \$100,000	<u>12</u>	<u>10</u>
Total loans receivable	<u>100</u>	<u>100</u>
Loans subject to interest forgiveness		
Amount of 0% interest loans	\$ 93,340	\$ 67,447
Percentage of 0% interest loans	2	2

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### 8. Subsequent events

Subsequent to year end, the co-operative concluded its twelfth offering in March 2023, resulting in the issue of 5,749 common shares and the redemption of 940 common shares for a net increase of \$480,900 in share capital.

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### 9. Comparative figures

Comparative figures have been adjusted to conform to changes in the current year presentation.

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